



With the help of Hope's training in Zimbabwe, Portia has grown her recycling business and now has four employees!

# Annual Report

2023



# 176

Entrepreneurs actively engaged in our training networks

# 51

Business Mentors provided support to entrepreneurs

# 22

Trainers from 5 different countries impacted entrepreneurs

# 81%

of the entrepreneurs in business from our 2022 Malawi program are reporting an increase of income one year later

# 6

Total Projects in Ecuador, Malawi, Mozambique, South LA, Ukraine, and Zimbabwe

Words fall short of expressing gratitude for the ways you stepped up to make a difference in the lives of underserved entrepreneurs and their families this past year. Thanks to your generosity, despite incredible difficulties, people are moving from poverty toward sufficiency, getting on their feet, and moving toward financial wellbeing and thriving relationships.

Through your help and generosity, the following was accomplished in 2023:

- **176 Entrepreneurs** actively engaged in our training networks
- **51 Business Mentors** provided support to entrepreneurs
- **22 Trainers** from **5 different countries** impacted entrepreneurs
- **6 Total Projects** in **Ecuador, Malawi, Mozambique, South LA, Ukraine, and Zimbabwe**
- **1 New Project** in **Sierra Leone**, integrating IT solutions and agricultural practices
- **1 New Project** signed onto launch a business training program in **Manila, Philippines**
- **81%** of the entrepreneurs in business from our **2022 Malawi program** are reporting an **increase of income** one year later
- **10 Partnerships with Local and Global Organizations** – to impact communities around the globe

Your gifts help provide business opportunities that grow income, strengthen community, and better connect people with life purpose and meaningful relationships. When income increases, poverty loses its grip and families flourish.

We can hardly wait for 2024!



Gratefully,

A handwritten signature in black ink that reads "Mark Goeser".

Mark Goeser, CEO

# THE HOPE NETWORK



## Mission

To train organizations to raise up thriving businesses in underserved communities

## Vision

To inspire and launch 10,000 passionate entrepreneurs into the world's great need with sustainable expressions of hope and transformation

## How Hope Works



Connecting local partners with global resources that help create businesses and opportunities for communities to thrive.



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*Hope Ventures has provided inspiration and leadership development to entrepreneurs in Zimbabwe through training, mentoring, coaching, networking, and access to capital.*

TENDAI KASHANGURA,  
GILEAD (ZIMBABWE) PROGRAM DIRECTOR



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*With Hope Ventures, we see results: lives changed, families breaking out of poverty and entire communities impacted.*

RUSS AND GINA CLINE, SUPPORTERS

# GENEROSITY IN ACTION

Thank you for investing in hope in 2023!

**123**

**SUPPORTERS**

Hope's mission is fueled through the generous investments of supporters around the world.

**24**

**MONTHLY SUPPORTERS**

By giving monthly, these supporters ensure that families have the tools they need to thrive.

**67**

**FIRST TIME**

supporters gave to Hope to equip and empower entrepreneurs in underserved communities.

**\$265,405**

**TOTAL REVENUE**

We're humbled by how generously Hope supporters invested in the families we serve.



Some of the 2023 Convergence (South Los Angeles) Team

# THANK YOU!

"My perspective has been **transformed**. Through my experiences in the program, I've learned things previously unknown to me and have **imagined possibilities beyond my prior conceptions.**"

-**Dalitso**, Transportation  
Business Owner  
Malawian Entrepreneur



Thank you for your continuing  
love and generous support!

## Hope Ventures

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